



Barclays UK Retail Banking agrees partnership with Alexander Mann Solutions

London, July 28th, 2008 – Alexander Mann Solutions (AMS), the largest independent provider of recruitment process outsourcing (RPO) solutions to blue-chip companies worldwide, is to partner with Barclays UK Retail Banking to provide a core resourcing solution for permanent hires, commencing in August 2008.

Barclays UK Retail Banking, which employs more than 32,000 staff across the UK, is to outsource its process management of permanent recruitment for experienced hires up to senior management level. In consultation with Barclays, AMS will develop innovative sourcing approaches and provide a candidate management service up to the point of offer. This will allow the Barclays HR function to deliver a best-in-class, holistic approach to resourcing through a consistent platform and stream-lined processes. Through AMS, the company will continue to develop its recruitment and employee brands in line with their overall growth and people strategy. The service will go live through a phased deployment between August and October 2008, with 50 percent of the AMS team based at Barclays office in Coventry.

Andrew Rolfe, Head of Resourcing at Barclays UK Retail, comments “Over the last year our resourcing function has been reviewing all processes and practices to ensure we make use of new and innovative ways to access, employ and retain the best talent to serve our customers. The new approach will provide a range of benefits for our candidates and suppliers. In particular, we aim to provide an efficient mechanism by which to process over 100,000 applications per annum and greatly improve the ease by which talented individuals can secure a great job with us. The success of our business lies with our employees and the robustness of our recruitment operation is a key factor in continually improving our skills base”

A key element of the transformation will include the implementation of an eRecruitment system from talent management company Taleo. This will enable Barclays to more effectively manage, process and record the sheer volume of job applicants it receives each year, process candidate information efficiently and reduce the overall ‘time-to-hire’.

Vanessa Byrnes, Practice Director at Alexander Mann Solutions says, “This partnership with Barclays demonstrates the innovative approach companies are taking when it comes to managing the hiring process.

Many are looking for increasingly efficient ways to select staff, which includes improvements to the consistency of hiring and the experience for the candidate, whilst allowing them to manage the volume of applicants and make the best use of their resourcing function. Through our partnership, AMS is able to support Barclays goal to provide a best-in-class resourcing service that delivers value to the business.”

Working in partnership with clients to consolidate and transform their recruitment and resourcing processes, AMS delivers a full range of RPO services. These include executive and experienced hiring operations, graduate and MBA recruitment programmes, contract and temporary workforce management solutions, internal mobility, redeployment and outplacement.

Alexander Mann Solutions is a recognised market leader in RPO, and operates across Europe, the Middle East, Africa, Asia-Pacific and the United States. Its large-scale international contracts include Credit Suisse, ANZ and Vodafone.

Notes to editors:

About Alexander Mann Solutions

Alexander Mann Solutions was started in 1996 by Rosaleen Blair, the Veuve Clicquot 2007 Business Woman of the Year, as a venture subsidiary of the Alexander Mann Group, a recruitment firm. A December 2007 management buy-out was backed by Graphite Capital. AMS has grown rapidly and, after disposals, now represents the entire group. It operates in 50 countries with approximately 1200 employees and expects to recruit over 50,000 staff on behalf of its clients in calendar 2008 and manages contractor, internal mobility, referral, graduate and talent programmes. Its clients typically sign-up for multi-year contracts and outsource all of their recruitment, allowing them to focus on running the business. AMS professionals are typically embedded in client companies. www.alexandermansolutions.com

The company recently acquired Capital Consulting, a leading RPO player operating in Europe and Asia Pacific.

About Barclays

Barclays is a major global financial services provider engaged in retail and commercial banking, credit cards, investment banking, wealth management and investment management services, with an extensive international presence in Europe, the USA, Africa and Asia.

With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs 135,000 people.

Barclays moves, lends, invests and protects money for over 38 million customers and clients worldwide.

For further information about Barclays, please visit our website <http://www.barclays.com>.

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